



13 November 2001

Ms. Julia S. Follendore
11611 Olympic Drive
Manassas, VA 20112

Dear Ms. Follendore:

I have been asked to respond on behalf of EDS and Mr. Brown to your email regarding your recent separation from EDS. Separations of employees from our company are always a difficult decision and are not made without careful consideration. Moreover, EDS' decision around changing our severance policy was indeed a difficult one and weighed all of our corporate, fiscal, and employee obligations. EDS is proud of our reputation as a people company and firmly stands behind this philosophy. However, given the current marketplace and today's challenging economic environment, companies across the U.S. and the world are taking all types of steps to improve their cost structures. These situations, while regrettable, remain part of a normal business cycle.

We wish you well in your future endeavors.

Sincerely,

A handwritten signature in cursive script that reads "Barbara Raxter".

Barbara Raxter
Leadership and Change Management

BAR/bjy